



## **Grain Transportation Report**

A weekly publication of the Transportation and Marketing Programs/Transportation Services Branch www.ams.usda.gov/tmdtsb/grain

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truck rates during this period (tables 1 and 2). Transportation costs from Kansas to Japan through the PNW increased more than 5 percent (table 1). However, the cost to ship from North Dakota to Japan through the Pacific Northwest (PNW) decreased slightly due to a drop in rail rates (See Table 1). The cost of shipping from Kansas to Japan through the U.S.

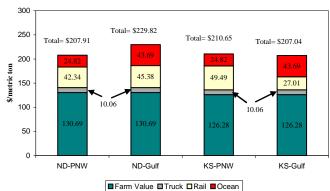
Gulf increased nearly 9 percent while the cost of shipping from North

Total= \$229.82

Total= \$210.65

Total= \$210.65

**Cost of Shipping U.S. Wheat to Japan Increases.** Wheat transportation costs from North Dakota and Kansas to Japan increased during the fourth quarter 2005, mainly because of increases in ocean rates and



Ocean freight rates for wheat shipped from the PNW to Japan increased 11

Dakota through the Gulf increased 11 percent (table 2). The total landed

cost for shipping wheat from both

fourth quarter transportation costs averaged 37 to 43 percent of the total

landed costs (tables 1 and 2).

states to Japan ranged from \$207 to

\$230 per metric ton (figure 1). Total

Source: USDA/AMS/Transportation and Marketing Programs

percent from the third quarter 2005 (table 1), largely due to increased demand for multi-purpose vessels (*See GTR dated 3/02/06*). In comparison, ocean rates for wheat shipped from the U.S. Gulf to Japan increased 14 percent during the fourth quarter (table 2).

Table 1 -- Quarterly KS & ND to Japan through PNW rate comparisons, 2005

'	K	S		N		
	2005	2005	Percent	2005	2005	Percent
Mode	3rd qtr	4th qtr	change	3rd qtr	4th qtr	change
	- \$/metric	ton -	%	- \$/metric	ton -	%
Truck	8.90	10.06	13.03	8.90	10.06	13.03
Rail	48.69	49.49	1.64	46.06	42.34	-8.08
Ocean vessel	22.39	24.82	10.85	22.39	24.82	10.85
Transportation Costs	79.98	84.37	5.49	77.35	77.22	-0.17
Farm Value <sup>1</sup>	117.70	126.28	7.29	121.87	130.69	7.24
Total Landed Cost	197.68	210.65	6.56	199.22	207.91	4.36
Transport % of landed cost	40.46	40.05		38.83	37.14	

Table 2 -- Quarterly KS & ND to Japn through Gulf rate comparisons, 2005

	KS			ND		
	2005	2005	Percent	2005	2005	Percent
Mode	3rd qtr	4th qtr	change	3rd qtr	4th qtr	change
	- \$/metric	ton -	%	- \$/metric	ton -	%
Truck	8.90	10.06	13.03	8.90	10.06	13.03
Rail	27.01	27.01	0.00	41.78	45.38	8.62
Ocean vessel	38.38	43.69	13.84	38.38	43.69	13.84
Transportation Costs	74.29	80.76	8.71	89.06	99.13	11.31
Farm Value <sup>1</sup>	117.70	126.28	7.29	121.87	130.69	7.24
Total Landed Cost	191.99	207.04	7.84	210.93	229.82	8.96
Transport % of landed cost	38.69	39.01		42.22	43.13	

<sup>1</sup> Source: USDA/NASS, wheat prices for North Dakota (mainly HRS) and Kansas (mainly HRW)

In Kansas and North Dakota, the cost of moving wheat by truck to a rail-served grain elevator increased 13 percent during the fourth quarter (tables 1 and 2), due to escalating diesel fuel costs. Fourth quarter rail rates from Kansas to the PNW increased 2 percent while rail rates from North Dakota to the PNW dropped 8 percent due to the lowering of tariffs in the Upper Midwest beginning in September (table 1). The cost of moving wheat by rail from Kansas to the Gulf remained unchanged, but the cost from North Dakota to the Gulf increased 9 percent (table 2).

According to the Foreign Agricultural Service (FAS), total wheat exports to Japan totaled 2.98 million metric tons last year (calendar), accounting for 11 percent of total U.S. wheat exports. While total wheat exports to Japan decreased slightly in 2005, export sales of hard red winter and durum wheat have continued to increase compared to 2004. (See GTR dated 3/30/06). <u>Johnny.Hill@usda.gov</u>

#### **Grain Transportation Indicators**

Table 1--Grain transport cost indicators\*

	Truck	Rail**	Barge	C	Ocean
Week ending				Gulf	Pacific
04/05/06	176	-48	192	160	184
Compared with last week	<b>†</b>	<b>↓</b>	<b>†</b>	<b>↓</b>	<b>↓</b>

\*Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = nearby secondary rail market (\$/car);

barge = spot Illinois River basis (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton)

Source: Transportation & Marketing Programs/AMS/USDA

Table 2--Market update: U.S. origins to export position price spreads (\$/bushel)

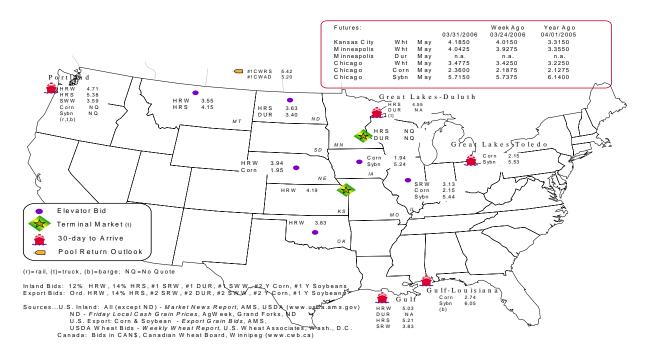
Commodity	Origindestination	3/30/2006	3/24/2006
Corn	ILGulf	-0.59	-0.62
Corn	NEGulf	-0.79	-0.86
Soybean	IAGulf	-0.81	-0.85
HRW	KSGulf	-0.84	-0.82
HRS	NDPortland	-1.75	-1.55

Note: nq = no quote

Source: Transportation & Marketing Programs/AMS/USDA

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1 **Grain bid summary** 



<sup>\*\*</sup>The rail indicator is not an index. It is the difference between the nearby secondary rail market bid for this week and the average bid for year 2000 (+) 100.

#### **Rail Transportation**

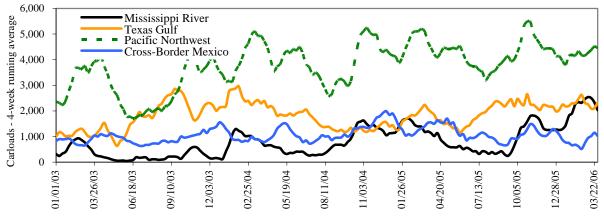
Table 3--Rail deliveries to port (carloads)\*

			Cross-Border	Pacific	Atlantic &	
Week ending	Mississippi Gulf***	Texas Gulf	Mexico****	Northwest	East Gulf	Total
3/29/2006 <sup>p</sup>	1,125	2,499	753	3,996	582	8,955
3/22/2006 <sup>r</sup>	1,806	2,619	1,163	4,462	594	10,644
2006 YTD	26,914	30,229	10,402	55,305	7,025	129,875
2005 YTD	18,008	23,671	17,452	59,441	6,147	124,719
2006 as % of 2005	5 149	128	60	93	114	104
Total 2005**	50,677	99,864	60,879	223,328	15,752	450,500
Total 2004	43,102	92,073	59,102	209,625	10,986	414,888

<sup>(\*)</sup> Incomplete Data; as of 9/22/04, Cross-Border movements included; (\*\*) Includes 53rd week; (\*\*\*) Mississippi Gulf data back to January, 2004 from several new sources has been added; (\*\*\*\*) Cross-border Mexico data for 2004 and 2005 has been amended to reflect amendments submitted by our sources. YTD= year-to-date; p=preliminary data; r = revised data

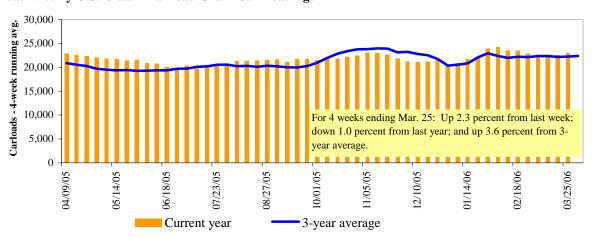
Railroads originate approximately 40 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2 Rail deliveries to port



Source: Transportation & Marketing Programs/AMS/USDA

Figure 3
Total Weekly U.S. Class I Railroad Grain Car Loadings



Source: Association of American Railroads

Table 4--Class I rail carrier grain car bulletin (grain carloads originated)

	E	ast	West		West		West		Canada	
Week ending	CSXT	NS	BNSF	KCS	UP		CN	CP		
03/25/06	2,695	3,649	11,035	580	5,678	23,637	4,022	3,773		
This week last year	3,436	3,509	9,976	720	6,188	23,829	4,243	3,101		
2006 YTD	38,106	39,372	121,196	6,471	73,969	279,114	56,409	53,543		
2005 YTD	38,046	41,428	116,912	8,266	71,843	276,495	54,300	46,480		
Last 4 weeks as % of 2005 <sup>1</sup>	94	95	104	74	98	99	101	133		
2006 YTD as % of 2005 YTD	100	95	104	78	103	101	104	115		
Total 2005	152,060	167,465	476,033	27,459	307,170	1,130,187	225,817	215,145		

<sup>1</sup>As a percent of the same period in 2005.

Source: Association of American Railroads (www.aar.org); YTD = year-to-date

Table 5--Rail car auction offerings\*, week ending 04/01/06 (\$/car)\*\*

Delivery for:	May-06	Jun-06	Jul-06
BNSF <sup>1</sup>			
COT/N. grain	no bids	no offer	\$32
COT/S. grain	no bids	no bids	\$11
$\mathrm{UP}^2$			
GCAS/Region 1	no bids	no offer	no offer
GCAS/Region 2	no bids	no offer	no offer

<sup>\*</sup>Auction offerings are for single-car and unit train shipments only.

N includes: ID, MN, MT, ND, OR, SD, WA, WI, WY, and Manitoba, Canada.

S includes: CO, IA, IL, KS, MO, NE, OK, TX, NM, AZ, CA, UT, and NV.

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: Transportation & Marketing Programs/AMS/USDA

Rail service may be ordered directly from the railroad via **auction** for guaranteed service, or via tariff for nonguaranteed service, or through the secondary railcar market.

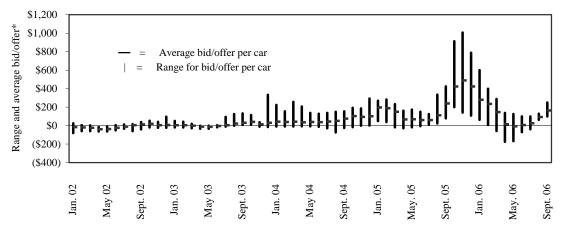
<sup>\*\*</sup>Average premium/discount to tariff, last auction

<sup>&</sup>lt;sup>1</sup>BNSF - COT = Certificate of Transportation

<sup>&</sup>lt;sup>2</sup>UP - GCAS = Grain Car Allocation System

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

Figure 4
Secondary rail car market, delivery month-year



\*up to 6 months of trading

Source: Transportation & Marketing Programs/AMS/USDA

**Average bid/offer** is the simple average of all the weekly bids/offers over the entire period (up to 6 months) for guaranteed railcars that are traded for delivery in a particular month.

**Range for bid/offer** shows the range of average weekly bids/offers over the entire period (up to 6 months) for guaranteed railcars that are traded for delivery in a particular month.

Table 6--Weekly secondary rail car market, week ending 04/01/06 (\$/car)\*

	Delivery period					
	May-06	Jun-06	Jul-06	Aug-06		
BNSF-GF	-\$117	-\$8	\$38	\$85		
Change from last week	-\$29	\$0	\$0	\$0		
UP-Pool	-\$169	-\$46	\$28	\$129		
Change from last week	\$0	\$0	\$0	\$0		

<sup>\*</sup>Average premium/discount to tariff, \$/car-last week

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

Missing value = no bid quoted; GF = guaranteed freight; Pool = guaranteed pool

Sources: Transportation and Marketing Programs/AMS/USDA

Data from Atwood/ConAgra, Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.

Table 7--Tariff rail rates for unit and shuttle train shipments\*

Effective date:					
4/3/2006	Origin Region	Destination Region	Rate/car	Rate/metric ton	Rate/bushel**
<u>Unit train*</u>					
Wheat	Chicago, IL	Albany, NY	\$1,861	\$20.51	\$0.56
	Kansas City, MO	Galveston, TX	\$2,020	\$22.27	\$0.61
	South Central, KS	Galveston, TX	\$2,450	\$27.01	\$0.74
	Minneapolis, MN	Houston, TX	\$3,020	\$33.29	\$0.91
	St. Louis, MO	Houston, TX	\$2,360	\$26.01	\$0.71
	South Central, ND	Houston, TX	\$4,149	\$45.73	\$1.24
	Minneapolis, MN	Portland, OR	\$3,963	\$43.68	\$1.19
	South Central, ND	Portland, OR	\$3,963	\$43.68	\$1.19
	Northwest, KS	Portland, OR	\$4,490	\$49.49	\$1.35
	Chicago, IL	Richmond, VA	\$2,161	\$23.82	\$0.65
Corn	Chicago, IL	Baton Rouge, LA	\$2,610	\$28.77	\$0.73
	Council Bluffs, IA	Baton Rouge, LA	\$2,470	\$27.23	\$0.69
	Kansas City, MO	Dalhart, TX	\$2,365	\$26.07	\$0.66
	Minneapolis, MN	Portland, OR	\$3,130	\$34.50	\$0.88
	Evansville, IN	Raleigh, NC	\$1,961	\$21.62	\$0.55
	Columbus, OH	Raleigh, NC	\$1,850	\$20.39	\$0.52
	Council Bluffs, IA	Stockton, CA	\$3,606	\$39.75	\$1.01
Soybeans	Chicago, IL	Baton Rouge, LA	\$2,655	\$29.27	\$0.80
	Council Bluffs, IA	Baton Rouge, LA	\$2,515	\$27.72	\$0.75
	Minneapolis, MN	Portland, OR	\$3,610	\$39.79	\$1.08
	Evansville, IN	Raleigh, NC	\$1,961	\$21.62	\$0.59
	Chicago, IL	Raleigh, NC	\$2,561	\$28.23	\$0.77
Shuttle Train*					
Wheat	St. Louis, MO	Houston, TX	\$1,820	\$20.06	\$0.55
	Minneapolis, MN	Portland, OR	\$3,763	\$41.48	\$1.13
Corn	Fremont, NE	Houston, TX	\$2,124	\$23.41	\$0.59
	Minneapolis, MN	Portland, OR	\$3,024	\$33.33	\$0.85
Soybeans	Council Bluffs, IA	Houston, TX	\$2,412	\$26.59	\$0.72
·	Minneapolis, MN	Portland, OR	\$3,170	\$34.94	\$0.95

<sup>\*</sup>A unit train refers to shipments of at least 52 cars. Shuttle train rates are available for qualified shipments of more than 100 cars that meet railroad efficiency requirements.

Sources: www.bnsf.com, www.cpr.ca, www.csx.com, www.uprr.com

<sup>\*\*</sup>Approximate load per car = 100 short tons: corn 56 lbs./bu., wheat & soybeans 60 lbs./bu.

Table 8--Tariff rail rates for U.S. bulk grain shipments to Mexico, 2005

Effective date: 4/3/06

Commodity	Origin State	<b>Border crossing region</b>	Train size	Rate <sup>1</sup>	Rate/metric ton	Rate/bushel**
Wheat	KS	Brownsville, TX	Shuttle	\$2,851	\$29.13	\$0.79
	ND	Eagle Pass, TX	Unit	\$4,211	\$43.03	\$1.17
	OK	El Paso, TX	Shuttle	\$2,235	\$22.84	\$0.62
	OK	El Paso, TX	Unit	\$2,432	\$24.85	\$0.68
	AR	Laredo, TX	Unit	\$2,383	\$24.35	\$0.66
	IL	Laredo, TX	Unit	\$3,188	\$32.57	\$0.89
	MT	Laredo, TX	Shuttle	\$3,980	\$40.67	\$1.11
	TX	Laredo, TX	Shuttle	\$2,165	\$22.12	\$0.60
	MO	Laredo, TX	Shuttle	\$2,731	\$27.90	\$0.76
	WI	Laredo, TX	Unit	\$3,405	\$34.79	\$0.95
Corn	NE	Brownsville, TX	Shuttle	\$3,543	\$36.20	\$0.92
	NE	Brownsville, TX	Unit	\$3623*	\$37.02	\$0.94
	IA	Eagle Pass, TX	Unit	\$3,773	\$38.55	\$0.98
	MO	Eagle Pass, TX	Shuttle	\$3364*	\$34.37	\$0.87
	NE	Eagle Pass, TX	Shuttle	\$3764*	\$38.46	\$0.98
	IA	Laredo, TX	Shuttle	\$3,696	\$37.76	\$0.96
Soybean	IA	Brownsville, TX	Shuttle	\$3,318	\$33.90	\$0.92
	MN	Brownsville, TX	Shuttle	\$3,614	\$36.93	\$1.00
	NE	Brownsville, TX	Shuttle	\$3,127	\$31.95	\$0.87
	NE	Eagle Pass, TX	Shuttle	\$3,203	\$32.73	\$0.89
	IA	Laredo, TX	Unit	\$3,357	\$34.30	\$0.93

A unit train refers to shipments of at least 52 cars. Shuttle train are available for qualified shipments of more than 100 cars that meet railroad efficiency requirements.

Sources: www.bnsf.com, www.uprr.com

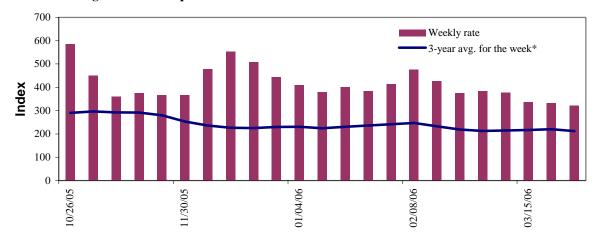
<sup>&</sup>lt;sup>1</sup>Rates are based upon published tariff rates for high-capacity rail cars.

<sup>\*</sup>High-capacity rate not available, rate estimated using published low-capacity tariff rate x 1.08

<sup>\*\*</sup>Approximate load per car = 97.87 metric tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

#### **Barge Transportation**

Figure 5 Illinois River barge rate index - quotes



Note: Index = percent of tariff rate; \*4-week moving average Source: Transportation & Marketing Programs/AMS/USDA

The **Illinois River barge rate index** averaged 183 percent of the **benchmark tariff rates** between 1999 and 2001, based on weekly market quotes. The **index**, along with **rate quotes** and **futures market** bids are indicators of grain transport supply and demand.

Table 9--Barge rate quotes: southbound barge freight

Location	3/29/2006	3/22/2006	April '06	June '06
Twin Cities	372	n/a	373	375
Mid-Mississippi	327	358	330	338
Illinois River	322	333	323	333
St. Louis	263	301	267	290
Lower Ohio	250	296	253	285
Cairo-Memphis	240	242	243	270

Index = percent of tariff, based on 1976 tariff benchmark rate Source: Transportation & Marketing Programs/AMS/USDA

Figure 6

Benchmark tariff rates

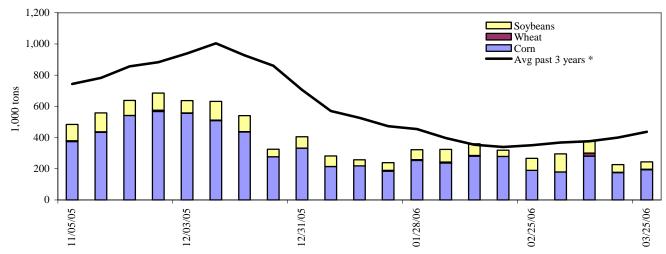
# **Calculating barge rate per ton:** (Index \* 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map (see figure 6).

Note: The Illinois barge rate is for Beardstown, IL, La Grange Lock & Dam (L&D 8).



Figure 7 **Barge movements on the Mississippi River (Locks 27 - Granite City, IL)** 



\* 4-week moving average

Source: Transportation & Marketing Programs/AMS/USDA

Table 10--Barge grain movements (1,000 tons)

Week ending 3/25/2006	Corn	Wheat	Soybean	Other	Total
Mississippi River					
Rock Island, IL (L15)	32	0	12	2	45
Winfield, MO (L25)	85	3	34	0	122
Alton, IL (L26)	219	3	48	0	270
Granite City, IL (L27)	194	3	47	14	258
Illinois River (L8)	175	0	14	0	189
Ohio River (L52)	108	3	28	0	139
Arkansas River (L1)	0	19	27	17	63
2006 YTD	4,509	300	1,740	245	6,794
2005 YTD	4,107	364	2,140	197	6,808
2006 as % of 2005 YTD	110	82	81	124	100
Total 2005	23,761	1,620	7,276	731	33,388

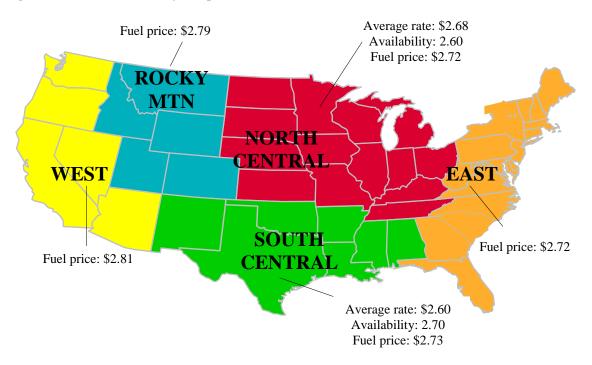
YTD (year-to-date) and calendar year total includes Miss/27, Ohio/52, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

Source: U.S. Army Corp of Engineers (www.mvr.usace.army.mil/mvrimi/omni/webrpts/default.asp)

Note: Total may not add exactly, due to rounding

#### **Truck Transportation**

Figure 8
U.S. grain truck market advisory, 4<sup>th</sup> quarter 2005\*



\*Average rate per loaded mile, based on truck rates for trips of 25, 100, and 200 miles

Note: Fuel prices are a quarterly average (unit per gallon)

Fuel price data source: Energy Information Administration, U.S. Department of Energy, www.eia.doe.gov

Table 11--U.S. grain truck market overview, 4<sup>th</sup> quarter 2005

Region	25 miles	100 miles	200 miles	Truck availability	Truck activity	Future truck activity
		-	-	Rating com	pared to same quart	er last year
		<sup>1</sup> Rate per mile		1=Very easy	1=M	uch lower
		reace per mine		to		to
				5=Very difficult	5=Much higher	
National average <sup>2</sup>	3.31	2.46	2.26	2.6	2.9	2.9
North Central region	3.23	2.51	2.29	2.6	3.0	3.0
Rocky Mountain	4.58	2.35	1.95	2.8	3.0	3.0
South Central	3.00	2.42	2.39	2.7	2.5	2.7
West	n/a	n/a	n/a	2.0	3.5	3.0

<sup>&</sup>lt;sup>1</sup>Rates are based on trucks with 80,000 lb gross vehicle weight limit

Source: Transportation and Marketing Programs/AMS/USDA

<sup>&</sup>lt;sup>2</sup>National average includes: AL, AR, CO, IA, ID, IL, IN, KS, LA, MN, MO, MS, MT, ND, NE, OH, OK, OR, SD, TX, WA, WI, and WY.

The **weekly diesel price** provides a proxy for trends in U.S. truck rates. Diesel fuel is a significant expense for truck grain movements, accounting for 37 percent of the estimated variable cost.

Table 12--Retail on-highway diesel prices\*, week ending 4/03/06 (US\$/gallon)

			Chang	e from
Region	Location	Price	Week ago	Year ago
I	East Coast	2.639	0.053	0.340
	New England	2.731	0.031	0.304
	Central Atlantic	2.727	0.046	0.315
	Lower Atlantic	2.593	0.057	0.355
II	Midwest <sup>1</sup>	2.578	0.055	0.320
III	Gulf Coast <sup>2</sup>	2.579	0.051	0.339
IV	Rocky Mountain	2.629	0.028	0.268
V	West Coast	2.753	0.055	0.212
	California	2.812	0.085	0.231
Total	U.S.	2.617	0.052	0.314

<sup>\*</sup>Diesel fuel prices include all taxes.

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)

<sup>&</sup>lt;sup>1</sup>Same as North Central <sup>2</sup>Same as South Central

### **Grain Exports**

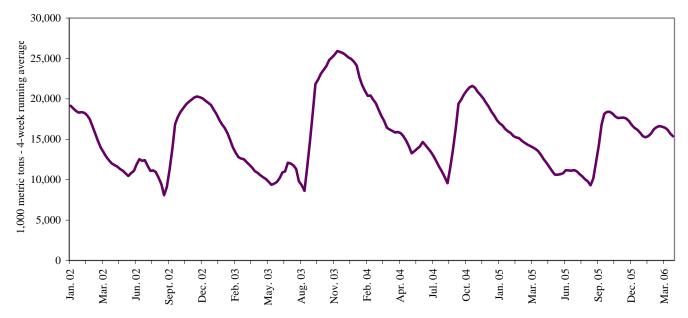
Table 13--U.S. export balances (1,000 metric tons)

			W	heat			Corn	Soybeans	Total
Week ending 1/	HRW	SRW	HRS	SWW	DUR	All wheat			
3/23/2006	1,325	278	1,056	681	231	3,571	9,285	1,898	14,754
This week year ago	1,436	226	1,298	553	98	3,611	7,636	2,790	14,037
Cumulative exports-crop year 2/	,								
2005/06 YTD	9,097	1,711	6,248	3,571	624	21,251	27,321	19,044	67,616
2004/05 YTD	7,997	2,983	6,519	4,158	569	22,226	25,690	24,248	72,164
2005/06 as % of 2004/05	114	57	96	86	110	96	106	79	94
2004/05 Total	9,407	3,217	8,083	4,773	686	26,117	44,953	29,878	100,948
2003/04 Total	12,697	3,785	6,928	4,895	1,053	29,359	47,704	24,108	101,171

Note: YTD = year-to-date. Crop year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31, 1/= Current unshipped export sales to date

Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

Figure 9
U.S. grain, unshipped export balance, including wheat, corn, and soybean sales



Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

GTR 12 April 6, 2006

<sup>2/ =</sup> Shipped export sales to date

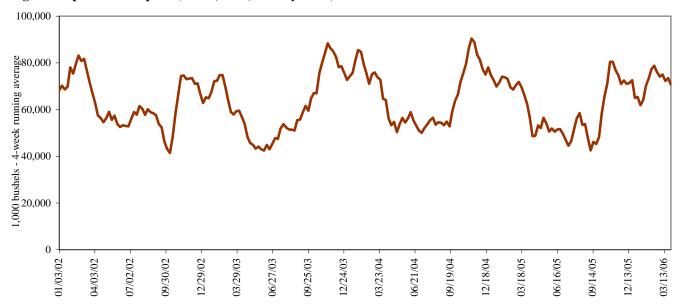
Table 14--Select U.S. port regions - grain inspections for export (1,000 metric tons)

	P	acific Reg	ion	Mississippi Gulf		Texas Gulf			Port Region total			
Week ending	Wheat	Corn	Soybeans	Wheat	Corn	Soybeans	Wheat	Corn	Soybeans	Pacific	Mississippi	Texas
03/30/06	150	300	120	30	586	217	114	111	0	569	833	225
2006 YTD	2,869	2,269	1,868	1,111	8,700	5,396	2,024	540	15	7,006	15,206	2,579
2005 YTD	2,754	2,273	2,228	1,459	6,762	6,201	1,590	215	6	7,255	14,423	1,811
2006 as % of 2005	104	100	84	76	129	87	127	251	260	97	105	142
2005 Total *	10,801	10,104	6,225	4,643	27,596	14,793	7,743	810	36	27,130	47,032	8,589

Source: Grain Inspection, Packers and Stockyards Aministration/USDA (www.gipsa.usda.gov); YTD: year-to-date; \*includes weekly revisions

The United States exports approximately one-quarter of the grain it produces. On average, it includes nearly 45 percent of U.S.-grown wheat, 35 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of these U.S. export grain shipments departed through the Mississippi Gulf region in 2004.

Figure 10 U.S. grain inspected for export (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

### **Ocean Transportation**

Table 15--Weekly port region grain ocean vessel activity (number of vessels)

				Pacific	Vancouver
		Gulf		Northwest	B.C.
		Loaded	Due next		
Date	In port	7-days	10-days	In port	In port
3/30/2006	16	35	46	6	4
3/23/2006	18	47	52	7	6
2005 range	(1157)	(1056)	(1876)	(216)	(017)
2005 avg.	27	39	53	9	7

Source: Transportation & Marketing Programs/AMS/USDA

Figure 11 **Gulf Port grain vessel loading (past 7 days)** 



Source: Transportation & Marketing Programs/AMS/USDA

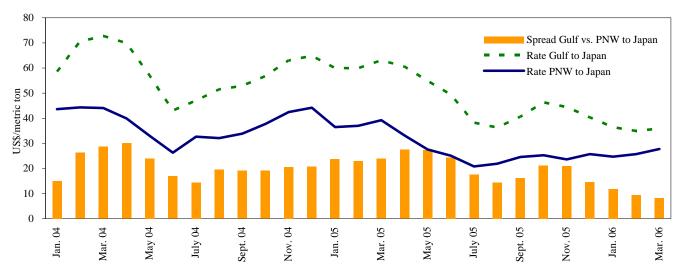
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Table 16--Quarterly ocean freight rates (average rates & percentage changes) (US\$/metric ton)

Countries/ regions	2005 4 <sup>th</sup> qtr	2004 4 <sup>th</sup> qtr	Percent change	Countries/ regions	2005 4 <sup>th</sup> qtr	2004 4 <sup>th</sup> qtr	Percent change
Gulf to	_			Pacific NW to			
Japan	46.75	60.83	-23	Japan			
China		56.35		Argentina/Brazil to			
N. Africa	31.75			N. Africa	42.67		
Med. Sea	31.75			Meditteranean	40.20		

Source: Maritime Research, Inc. (www.maritime-research.com)

Figure 12 **Grain vessel rates, U.S. to Japan** 



Source: Baltic Exchange (www.balticexchange.com)

Table 17--Ocean freight rates for selected shipments, week ending 4/1/06

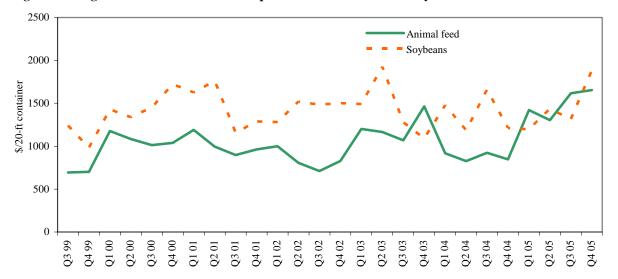
Export region	Import region	Grain	Month	Volume loads (metric tons)	Freight rate (\$/metric ton)
U.S. Gulf	China	Hvy Grain	Feb 20/28	55,000	31.00
U.S. Gulf	N. China	Hvy Grain	Feb 20/28	55,000	29.75
United Kingdom	Thailand	Wheat	Feb 25/Mar 10	42,000	21.50
PNW	Pakistan*	Soybeans	Feb 16/27	10,000	59.45
Brazil	N. China	Hvy Grain	Feb 10/18	58,000	27.50
Brazil	N. France	Grains	Mar 12/20	25,000	26.00
River Plate	Poland	Grains	Feb 21/26	30,000	36.00
River Plate	Poland	Grains	Apr 1/10	25,000	34.75

Rates shown are for metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicates; op = option

Source: Maritime Research Inc. (www.maritime-research.com)

<sup>\*75</sup> percent of food aid from the United States is required to be shipped on U.S. flag vessels. The vessels are limited in availability resulting in higher rates. In addition, destinations receiving food aid generally lack adequate port unloading facilities, requiring the vessel to remain in port for a longer duration than normal.

Figure 13
Weighted average rates<sup>1</sup> for containerized shipments of animal feed and soybeans to selected Asian countries



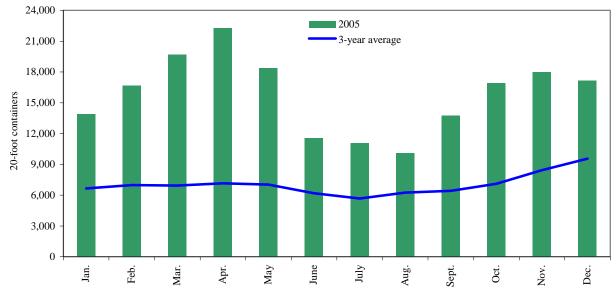
<sup>1</sup>Animal Feed: Busan-Korea (12%), Kaohsiung-Taiwan (34%), Tokyo-Japan (35%), Hong Kong (13%), Bangkok-Thailand (6%) and soybeans: Busan-Korea (1%), Keelung-Taiwan (89%), Tokyo-Japan (8%), Bangkok-Thailand (1%), Hong Kong (1%) Quarter 4, 2005.

Source: Ocean Rate Bulletin, Transportation & Marketing Programs/AMS/USDA

Container ocean freight rates – average rate per twenty-foot equivalent unit (TEU) weighted by shipping line market share and trade route.

During 2004, containers were used to transport 2 percent of total U.S. grain exported, and 3 percent of total U.S. grain exported to Asia.

 ${\bf Figure~14} \\ {\bf Monthly~shipments~of~containerized~grain~to~Asia~for~2005~compared~with~a~3-year~average} \\$ 

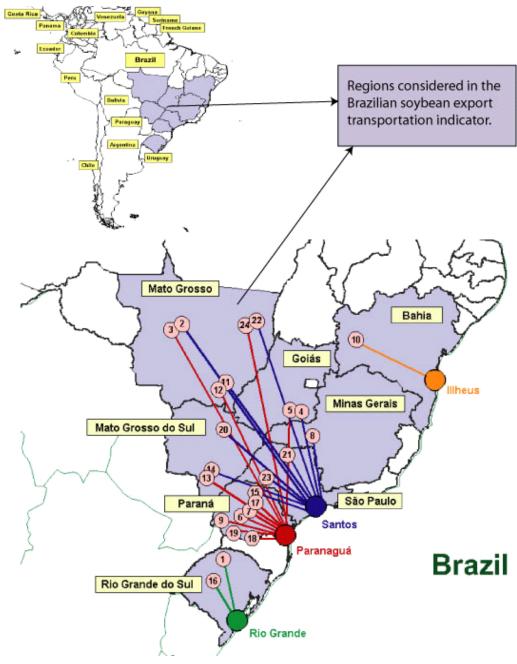


Source: Port Import Export Reporting Service (PIERS), Journal of Commerce

Note: PIERS data is available with a lag of approximately 40 days

### **Brazil Transportation**

Figure 15
Routes and Regions considered in the Brazilian soybean export transportation indicator<sup>1</sup>

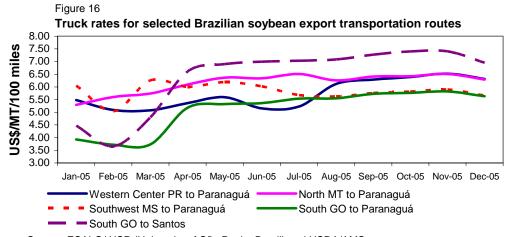


<sup>&</sup>lt;sup>1</sup>Regions comprised 84 percent of Brazilian soybean production, 2003 Source: ESALQ/USP (University of São Paulo, Brazil) and USDA/AMS

Table 18--Truck rates for selected Brazilian soybean export transportation routes, 4th quarter 2005

	Origin <sup>1</sup>		Distance	_	Freight price
Route #	(reference city)	Destination	(miles) <sup>2</sup>	Weight(%) <sup>3</sup>	(per 100 miles) <sup>4</sup>
1	Northwest RS <sup>5</sup> (Cruz Alta)	Rio Grande	288	16.6	4.58
2	North MT(Sorriso)	Santos	1190	10.1	6.94
3	North MT(Sorriso)	Paranaguá	1262	9.5	6.41
4	South GO(Rio Verde)	Santos	587	7.0	7.25
5	South GO(Rio Verde)	Paranaguá	726	5.6	5.74
6	North Center PR(Londrina)	Paranaguá	268	4.4	7.93
7	Western Center PR(Mamborê)	Paranaguá	311	3.9	6.41
8	Triangle MG(Uberaba)	Santos	339	3.8	9.98
9	West PR(Assis Chateaubriand)	Paranaguá	377	3.7	6.34
10	West Extreme BA(São Desidério)	Ilhéus	544	3.6	7.87
11	Southeast MT(Primavera do Leste)	Santos	901	3.6	6.97
12	Southeast MT(Primavera do Leste)	Paranaguá	975	3.3	6.22
13	Southwest MS(Maracaju)	Paranaguá	612	3.1	5.79
14	Southwest MS(Maracaju)	Santos	652	2.9	6.24
15	West PR(Assis Chateaubriand)	Santos	550	2.5	5.85
16	Western Center RS(Tupanciretã)	Rio Grande	273	2.4	5.74
17	Southwest PR(Chopinzinho)	Paranaguá	291	2.3	9.17
18	Eastern Center PR(Castro)	Paranaguá	130	2.3	9.96
19	South Center PR(Guarapuava)	Paranaguá	204	2.1	8.67
20	North Center MS(São Gabriel do Oeste)	Santos	720	2.0	5.62
21	Ribeirão Preto SP(Guairá)	Santos	314	1.5	8.27
22	Northeast MT(Canarana)	Santos	950	1.4	7.87
23	Assis SP(Palmital)	Santos	285	1.2	7.85
24	Northeast MT(Canarana)	Paranaguá	1075	1.2	6.96
	Average		626	100	6.64

Although each origin region comprises several cities, the main city is considered as a reference to establish the freight price



Source: ESALQ/ USP (University of São Paulo, Brazil) and USDA/AMS

<sup>&</sup>lt;sup>2</sup>Distance from the main city of the considered region to the mentioned ports

<sup>&</sup>lt;sup>3</sup>The weight is directly proportional to the amount of production in each region

<sup>&</sup>lt;sup>4</sup>US\$ per metric ton (average monthly exchange rate from "Banco Central do Brasil" was used to convert Brazilian reais to the U.S. dollar)

<sup>&</sup>lt;sup>5</sup>RS = Rio Grande Do Sul, MT= Mato Grosso, GO = Goiás, PR = Paraná, MG = Minas Gerais, BA = Bahia, MS = Mato Grosso Do Sul, SP = São Paulo Source: ESALQ/USP (University of São Paulo, Brazil) and USDA/AMS

Table 19--Monthly Brazilian soybean export truck transportation cost index

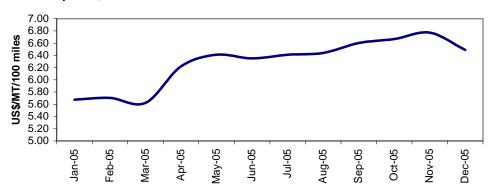
Month	Freight price*	Index variation (%)	Index value
Month	(per 100 miles)	(Base: prior month)	(Base: Jan. $05 = 100$ )
Jan. 05	5.67		100.00
Feb. 05	5.71	0.5	100.54
Mar. 05	5.62	-1.5	99.08
Apr. 05	6.22	10.6	109.61
May 05	6.41	3.1	112.96
Jun. 05	6.35	-0.9	111.90
Jul. 05	6.41	1.0	112.99
Aug. 05	6.44	0.4	113.46
Sep. 05	6.60	2.5	116.36
Oct. 05	6.67	1.0	117.52
Nov. 05	6.77	1.5	119.33
Dec. 05	6.49	-4.2	114.34

<sup>\*</sup>weighted average and quoted in US\$ per metric ton

Source: ESALQ/USP (University of São Paulo, Brazil) and USDA/AMS

Figure 17

Brazilian soybean export truck transportation weighted average prices, 2005



Source: ESALQ/USP (University of São Paulo, Brazil) and USDA/AMS

Table 20--Quarterly ocean freight rates for shipping soybeans from selected Brazilian ports to Hamburg, Germany (US\$/metric ton)\*

	2005	2005	2005	2005	
Ports	1st qtr	2nd qtr	3rd qtr	4th qtr	
Santos	45.53	45.84	44.54	56.73	
Paranagua	44.64	44.84**	43.54	55.73	
Rio Grande	44.20	44.39	43.04	55.23	

<sup>\*</sup>correspond to the average actual values negotiated between shippers and carriers and weighted according to the magnitude of the shipped volumes Source: Sistema de Informações de Fretes, SIFRECA, ESALQ/USP (University of São Paulo, Brazil)

<sup>\*\*</sup>Revised figure

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#### **Related Websites**

Agricultural Container Indicators
Ocean Rate Bulletin

http://www.ams.usda.gov/tmd2/agci/ http://www.ams.usda.gov/tmd/Ocean/index.asp

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